

Message Text

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47

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 054483

R 071435Z MAY 75
FM AMCONSUL DUSSELDORF
TO USDOC WASHDC
INFO AMEMBASSY BONN
SECSTATE WASHDC 2592

UNCLAS DUSSELDORF 0477

E.O. 11652: N/A
TAGS: BBSR, GW
SUBJECT: WTDR/FTI POLLUX METALL GMBH
REF: STATE 080055

1. GERMANY

2. COUNTRY CODE: 428

3. SER. NO.: NA

4. POLLUX METALL GMBH

4B. D

5. POSTFACH 1727; WIELANDSTRASSE 27

6. 4 DUESSELDORF, GERMANY

7. ESTABL.: 1966

8. EMPL.: 7

9. RELATIVE SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. COMPANY SELLS IN FRG

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12. RPT. DATE: 05/75

13A. 38320/2 AGENT FOR OPTICAL MEASURING INSTRUMENTS FOR
THE METAL PROCESSING INDUSTRY

13B. 33330/5 IMP. OF ZINC

13C. 3339743/2 AGENT FOR NICKEL

13C. 33300/3 DIST. OF NONFERROUS METALS

14. CONTACT: J.P. CHAUVIN TITLE: MANAGING DIRECTOR

15. CABLE: NA

16. TELEX: 8581801 (WOB)

17 TELEPHONE: 0211/350811

18. FINANCIAL REFS: ALLGEMEINE ELSAESSISCHE BANKGESELL-
SCHAFT, 5 KOELN; DRESDNER BANK AG, 6 FRANKFURT.

19. TRADE REFS: N.C. TRADING CO. INC., 825 THIRD AVE.,
NEW YORK, NEW YORK 10022

20. MAJOR FOREIGN FIRMS REPRESENTED:

KASPER INSTRUMENTS INC., 500 ELLIS STREET, MOUNTAIN VIEW,
CALIFORNIA, OPTICAL CONTROLLING AND MEASURING INSTRUMENTS,
AGENCY ACQUIRED 1974; SOCIETE METALLURGIQUE DE NICKEL,
SLN, PARIS, FRANCE, AGENCY ACQUIRED 1973.

21. FIRM IS SUBSIDIARY OF LARGE FRENCH FIRM, SOCIETE
MINIERE ET METALLURGIQUE DE PENARROYA S.A. POLLUX
IS CAPITALIZED AT DM 3,020,000. OWNERS AND MANAGING
DIRECTOR HAVE CONSIDERABLE TECHNICAL AND ADMINISTRATIVE
EXPERIENCE IN THEIR FIELD. FIRM OPERATES AS GERMAN AGENT
FOR SEVERAL FRENCH FIRMS AND AS GERMAN REPRESENTATIVE OF
EUROPEAN GENERAL AGENT OF KASPER INSTRUMENTS (SEE ITEM 20).
SALES ABILITY IS CONSIDERED VERY GOOD. ANNUAL TURNOVER
DM 3.500.000. CREDIT SOURCE REPORTS VERY GOOD FINANCIAL
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REPUTATION AND THAT OBLIGATIONS ARE PROMPTLY MET. FIRM IS
RECOMMENDED AS A TRADE CONTACT FOR US FIRMS.

22. PREPARED BY: RUECKHOFF
APPROVED BY: JWBLIGH, JR
AT: AMCONSUL DUESSELDORFHENNEMEYER

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NNN

Message Attributes

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Margaret P. Grafeld
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